

Anza-Grindstone Portfolio Showcasing

2023



SHOWCASING



Investment Ask (\$) : \$12 000 000
Investment Stage : Venture Capital: Series A
Employees : 17
Year Founded : 2017
Country/Region : South Africa

Locstat | Sanjay Daya

We illuminate the dark spaces in your digital environment to bring truth and data to life! We uncover insights and opportunities to empower businesses, industries and humans with real-time data, knowledge and intelligence.

Product/ Service Description:

The financial industry's growing need for regulatory compliance is due to its attractiveness to digital criminals. Modern online criminals operate covertly, outsmarting conventional systems for fraud and money laundering. To combat these evolving challenges, advanced technologies are essential. Our financial solutions excel in complex transactions, ensuring compliance, AML, fraud detection, and advanced analytics.

Explain your unique selling proposition (USP):

Locstat LightWeaver® offers advanced analytics, data intelligence, and regulatory compliance, including fraud prevention, AML, and terrorism financing prevention with graph technology. It also manages big data transaction monitoring, account behavior tracking, and aids in customer retention and churn mitigation.

Purpose of Investment:

Market Expansion

In which countries are you active in the market?

South Africa, Zimbabwe, Uganda and Namibia

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Investment Ask (\$) : \$ 350K
Investment Stage : Pre-Seed
Employees : 6
Year Founded : 2020
Country/Region : South Africa

WISI-Oi Marketplace | Phumi Körber

WISI-Oi stands for Wear It. Sell It. Own It, and is pronounced wee-see-owe-eye. We are a peer-to-peer resale marketplace where SELLERS can sell their second-hand clothes & BUYERS can shop for pre-owned fashion that's in excellent condition. WISI-Oi aims to reduce the impact of fashion waste by extending the life of a garment and promoting sustainable circular fashion.

Product/ Service Description:

Our multi-vendor platform allows sellers to turn their closets into profitable businesses with video features, data analytics, in-app transactions, multi-shipping, social media integration, and direct seller-buyer communication.

Explain your unique selling proposition (USP):

The most comprehensive fashion resale marketplace for buyers and sellers. The only resale marketplace with video & image, analytics, multi-shipping, and multi-vendor checkout. We help sellers understand customers and buyers save money on shipping.

Purpose of Investment:

Product Development & Team Growth

In which countries are you active in the market?

South Africa

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Investment Ask (\$) : \$250 000
Investment Stage : Seed
Employees : 8
Year Founded : 2021
Country/Region : South Africa

AgriLogiq | Joel van der Schyff

Simple, reliable and cost effective, energy efficient automation solutions for under cover farming.

Product/ Service Description:

We take you from dirt to data, moving farming from sensory to science with our proprietary asset lite hardware and software products. These products range from sensors to automation controllers through to an online data platform.

Explain your unique selling proposition (USP):

Our systems enable energy efficient operation strategies, utilising natural elements of wind and sun first before implementing mechanical devices.

Purpose of Investment:

Product Development & Market Expansion

In which countries are you active in the market?

South Africa, Namibia, Lesotho, Botswana and the UK

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Investment Ask (\$) : \$7 000 000
Investment Stage : Venture Capital: Series A
Employees : 8
Year Founded : 2016
Country/Region : South Africa

LocumBase | Zule Vuuren

LocumBase.com connects freelance medical professionals and healthcare workers to clinics, hospitals, pharmacies and private practices via a seamless SaaS platform where individuals take control of their skilled hours and organisations take control of their teams in order to optimise the business of healthcare and distribute healthcare to where it is needed most.

Product/ Service Description:

LocumBase.com started as a marketplace for South African medical professionals to display their credentials and availability for free. Organizations accessed it through a subscription or fee. Now, we're scaling up, customizing FlexCustom for better internal team management. We've also launched SchedUflex, tailored for hospitals to handle complex workforce needs.

Explain your unique selling proposition (USP):

Using smart technology to create a level playing field for both employers and job seekers, LocumBase eliminates the need for costly, slow, and administrative-heavy traditional recruitment agencies. This fosters intrinsic human value, as valued individuals excel in their work, leading to improved patient outcomes.

Purpose of Investment:

Market Expansion & Team Growth

In which countries are you active in the market?

SA, Kenya, UK

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Investment Ask (\$) : \$1.5mil
Investment Stage : Venture Capital: Series B
Employees : 9
Year Founded : 2014
Country/Region : South Africa

TAILORBLEND (Pty) Ltd | Alwyn Johannes & Jacobus Viljoen

TAILORBLEND is a nutrition technology company offering 100% personalised powder supplements. We formulate and produce bespoke supplements for individuals based on their health data (eg. DNA & gut-microbiome tests, questionnaires etc.). We also host an online platform where healthcare practitioners can formulate custom supplements for their patients.

Product/ Service Description:

TAILORBLEND offers powder supplements as zero-calorie drinks (fruity flavoured) and protein based shakes (functional porridges coming soon). We then integrate an individual's unique selection of nutraceutical ingredients (we currently stock 120+) into either of these product types.

Explain your unique selling proposition (USP):

TAILORBLEND simplifies the process by customizing supplements based on your health data, offering a convenient and delicious product. Say goodbye to overflowing supplement cabinets, as we provide them in powder form, thanks to our patented technology. We're currently seeking funding to introduce our high-volume, high-efficiency automated manufacturing concept in the USA.

Purpose of Investment:

Technology Development & Market Expansion

In which countries are you active in the market?

South Africa & Singapore

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Investment Ask (\$) : \$ 5 000 000
Investment Stage : Startup
Employees : 5-25
Year Founded : 2020
Country/Region : South Africa & UK

Newform Foods | Tasneem Karodia

At Newform Foods we're building a paradigm-shifting bio-production platform for cultivated animal products. Our technology will enable leading food producers to manufacture and launch delicious animal-enhanced food products and brands.

Product/ Service Description:

Cultivated meat technology is a technology innovation that allows you to make animal products that are more sustainable. Newform Foods is spearheading the development of a bioplatfrom, a groundbreaking innovation set to transform the field of biomanufacturing for food producers and manufacturers.

Explain your unique selling proposition (USP):

Our cutting-edge technology promises to completely revolutionise the process of producing animal products from cells, resulting in a significant reduction in both cost and time requirements. By breaking down these barriers, we aim to make animal product production more accessible and create new opportunities for a wide range of stakeholders.

Purpose of Investment:

Market Expansion, Product Development & Team Growth

In which countries are you active in the market?

South Africa

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Investment Ask (\$)	: \$3 000 000
Investment Stage	: Seed
Employees	: 13
Year Founded	: 2018
Country/Region	: South Africa

Impulse Biomedical | Giancarlo Beukes

Impulse Biomedical is a multi-medical devices company that develops affordable healthcare technologies. Our passionate team of Engineers, Scientists and Designers work tirelessly to produce our award-winning and patented technologies namely: the ZiBiPen - a reloadable adrenaline auto-injector and the Easy Squeezy - an assistive device to improve usability of inhalers.

Product/ Service Description:

The ZiBiPen is the only reloadable adrenaline auto-injector, reducing anaphylaxis treatment costs by up to 74% and improving clinical efficacy due to interchangeable needles. The Easy Squeezy improves asthma control as well as lung function, reduces the activation force of inhalers by 4X, features a dosage counter and combats stigma.

Explain your unique selling proposition (USP):

The ZiBiPen is an innovative adrenaline injector with a 0.2-second injection time. It allows easy medication reloading, reducing costs compared to disposing of the whole device. Our cartridges offer four needle lengths to suit various patient sizes. The Easy Squeezy improves inhaler usability, making it accessible even for young children. It provides precise medication tracking and supports young asthma patients with animated characters. As a Class 1 medical device, we can enter the market swiftly and generate revenue while awaiting approvals for our Class 2 ZiBiPen.

Purpose of Investment:

Product Development, Market Expansion, Regulatory Approvals

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