

INVITING NEW IMPACTFUL INDUSTRIES

Seeking New Disruptive Business
Models & Ideas



Your partner in development finance

IDC MeetUp
24 January 2018
IDC, Sandton



PROGRAMME

8:30 – 9:00	Registration	
9:00 – 9:10	Opening and Welcome	
9:10 – 9:30	The Role of New Ventures in Shaping Tomorrow's Society Dr Audrey Verhaeghe – Chairman of the SA Innovation Summit	
9:30 – 10:00	Hunting for New and Innovative Technologies Pieter de Beer – Senior Industry Development Manager, New Ventures SBU, IDC and CEO of Lomox	
10:00 – 13:00	Round 1 of One-on-One Meetings (Facilitated by the IDC) 10 minutes per meeting	Open Discussion and Networking (Facilitated by SA Innovation Summit) What can the Summit do for you?
13:00 – 13:10	*Announcement of Round 2 Presenters	
13:10 – 13:30	**Preparation, Networking & Lunch Break	
13:30 – 14:00	Presentation 1 and Q&A	
14:00 – 14:30	Presentation 2 and Q&A	
14:30 – 15:00	Presentation 3 and Q&A	
15:00 – 15:30	Presentation 4 and Q&A	
15:30 – 16:00	Presentation 5 and Q&A	
16:00 – 16:30	Presentation 6 and Q&A	
16:30 – 16:45	Wrap-up	

Based on the outcomes of the conversations in the morning, 4 – 6 companies will be selected to make a more formal presentation to the meeting in the afternoon.

Criteria for presentations

- Presentations of a maximum of 20 minutes should therefore be prepared, allowing for a question and answer session conducted by the IDC.
- No set format for the presentations is required, but participants are strongly advised to be guided by the IDC Business Guidelines, available on Applicants <https://www.idc.co.za/businessplan.html>.
- To secure financing, the aspects mentioned in the above mentioned reference must be understood and presented, however, applicants are encouraged to include creative aspects in the presentation – i.e. “teasers” and highlights of the financial history.
- Applicants **MUST KNOW** their numbers as this will be addressed in the Q & A, even if not presented during the presentation.

Due to the flexible nature of the programme, Coffee & Tea and finger food will be served throughout the day and might therefore vary from the times indicated above.